Enterprise Development Project
Submitted to the Faculty of the
College of Economics, Management and Development Studies
Cavite State University
Indang Cavite

In partial fulfillment of the requirements for the degree Bachelor of Science in Business Management

> BRIONES, ROSE ANN D. FADERO, MARIAN A. April 2015

## **ABSTRACT**

BRIONES, ROSE ANN D., FADERO, MARIAN A., Pasta Break Entrepreneurial Development Project. Bachelor of Science in Business Management, major in Marketing Management Cavite State University, Indang, Cavite. April 2015. Adviser: Dr. Florindo C. Ilagan.

A three-month entrepreneurial development project was conducted in Cavite State University in Indang, Cavite. The project aimed to: determine the capability of the students in applying their gained knowledge, and skills in business management to the actual business operation; provide a food that is affordable and satisfied everyone; determine the potential of the product in the market; and identify the local acceptability of the product.

The initial capital investment of the business was P 20,000.00 equally shared by each member of the group with P 10,000.00, individually. The concept of the business was producing pasta with a variety of sauces such as chicken cream of mushroom, pork barbeque and red sauce.

Different activities and strategies in production and marketing were determined and applied during the conduct of the business. These activities and strategies contributed to the growth and success of the business.

At the end of the three-month operation, the business earned a gross income of P16,242.43 with a net of P7,752,03. Balance sheet had Total Assets amounting to P 27.752.03 business' Gross Profit Margin was 30.30 percent, Net Profit Margin was 14.46 percent, Return of Investment was 38.76 percent and the Return of Assets was 27.93 percent.

## TABLE OF CONTENTS

	Page
BIOGRAPHICAL DATA	iii
ACKNOWLEDGEMENT	V
ABSTRACT	viii
LIST OF TABLES	xi
LIST OF FIGURES	xii
LIST OF APPENDICES	xiii
INTRODUCTION	1
Nature of the Project	2
Objectives of the Study	2
Time and place of the Project	3
DESCRIPTION OF THE ENTERPRISE	4
Location and Lay-out of the Project	4
Organization and Management	4
Timetable of Activities	8
Production	8
Monthly raw materials purchase	11
Monthly raw materials usage	11
Monthly raw materials inventory	18
Procurement of tools	19
Procurement of equipment	19

Procurement of office supplies	19
Procurement of uniform	24
Procurement of kitchen supplies	25
Production process of Pasta Break	26
Production cost	30
Production Summary	35
Ending Inventory	36
Marketing	36
Product	38
Price	38
Promotion	42
Place	43
Sales Summary	43
Cost distribution of products sold	43
Finance	46
Initial of Capital Investment	46
Financial Analysis	47
Financial Ratio	47
Financial Statement	48
Statement of Income	48
Statement of Cash Flow	49
Statement of Financial Position	49
Statement of Partner's Equity	49

PROBLEMS, SOLUTIONS AND INSIGHTS	57
Problems	57
Insights	58
SUMMARY AND CONCLUSION	61
Summary	61
Conclusion	62
REFERENCES	63
APPENDICES	64