PRODUCTION OF SMAP BEAMS (Phinzole, valuable) And ENTREPRENEURIAL DEVELOPMENT PROJECT

Enterprise Development Project

HASTASHA WAY BAMIOUED

Callege of Agriculture, Food, Environment and Natural Revounces

CAYITE STATE UNIVERSITY

Indens, Cevite

PRODUCTION OF SNAP BEANS(Phaseolus vulgaris): AN ENTREPRENEURIAL DEVELOPMENT PROJECT

Enterprise Development Project Report
Submitted to the Faculty of the
College of Agriculture, Food, Environment and Natural Resources
Cavite State University
Indang, Cavite

In partial fulfillment
of the requirements for the degree
Bachelor in Agricultural Entrepreneurship
Major in Crop Production



Production of snap beans (Phaseolus vulgaris): 635.65[B22 2019 EDP-566

NASTASHA MAY BANIQUED June 2019

ABSTRACT

BANIQUED, NASTASHA MAY. Production of Snap Beans (Phaseolus vulgaris): An Entrepreneurial Development Project. Entrepreneurial Development Project Report. Bachelor in Agricultural Entrepreneurship major in Crop Production. Cavite State University, Indang, Cavite. June 2019. Adviser: Ms. Abigail P. Daria.

This entrepreneurial development project (EDP) was conducted in Cavite State University – Don Severino de las Alas Campus, Indang, Cavite from the month of January to April 2019. The project was conducted to apply management and disciplines in handling small business enterprise particularly the production and marketing of snap beans. Specifically, this project aimed to: (1) apply knowledge in the actual management of snap beans; (2) enhance the skills in producing and marketing high quality of fresh snap beans; and (3) determine the profitability of the snap beans production.

The project is a sole proprietorship type of business. Activities were managed by Nastasha May Baniqued. She was responsible for overall production activities in the project. Ms. Baniqued was the farm manager, responsible for the record keeping and marketing of the products. Two laborers were hired for production and management of snap beans.

The project started on January 2019 until April 2019. This project required 1,320 seeds of snap beans (*Phaseolus vulgaris*) in an open area measuring 300 m². The project was composed of 20 plots that measures 1 m x 10 m following the recommended distant of 0.30 m between hills and 0.70 m between rows in each plot.

The enterprise started on January 2019. The pre-production activities like land preparation through plowing, harrowing and weeding was done on the first week of January. The student entrepreneur procured all the agricultural inputs and materials on

the second week of January. Trellising was done on the third week of January prior to planting and application of basal fertilizers. Watering of plants was done every day or as needed. Application of complete fertilizer (14-14-14) was done twice (1st week and 3rd week). Spraying of wood vinegar was done when emergence of pest was observed. Weeding was done a month after planting and once every two weeks or as needed. Harvesting and packaging of harvest was done on the second week of March up to third week of April.

The snap beans were sold in Malabon Public Market at General Trias City, Cavite with a wholesale price of P 50 per kilogram. Some of the harvested beans were sold in Daegyoung Apparel Inc. Harvested beans were also sold to walk-in buyers and neighbors with a retail price of P 80 per kilogram.

The total cost of materials amounted to P 3,396, while the depreciated cost for tools and equipments amounted to P 298.65. The total labor cost based on P 400/man-day amounted to P 14,150. The total cost for water consumption, land rental and transportation amounted to P 2,208.6. The overall cost of production amounted to P 20,053.25. The total sales for the whole production amounted to P 23,620. The net income was P 3,566.75, with 17.78 percent of Return on Investment (ROI).

TABLE OF CONTENTS

APPROVAL SHEET	Page ii
BIOGRAPHICAL DATA	iii
ACKNOWLEDGEMENT	iv
ABSTRACT	vii
TABLE OF CONTENTS.	ix
LIST OF TABLES	xii
LIST OF FIGURES	xiii
LIST OF APPENDIX FIGURES.	
LIST OF APPENDICES	xv
INTRODUCTION	
Nature of the Project	2
Objectives of the Project	3
Time and Place of the Project	3
DESCRIPTION OF THE ENTERPRISE	
Location of the project	4
Management of the Project	6

Timetable of Activities	9	
Pre-Production Activities	10	
Procurement of materials	10	
Land clearing	10	
Preparation of plots	10	
Trellising	10	
Pruning	10	
Production Activities	11	
Planting	11	
Watering	11	
Fertilization	11	
Weeding	11	
Pest and disease management	12	
Harvesting	12	
Post-harvesting	12	
Packaging	12	
Marketing	12	
FINANCIAL ANALYSIS		

Market	21
Financial Analysis	21
Finance	21
PROBLEMS, SOLUTIONS AND INSIGHTS	22
Problems and solutions	22
Insights	22
PLANS	24
SUMMARY AND CONCLUSION	
Summary	25
Conclusion	25
CONCLUSION	27
REFERENCES	30
APPENDICES	51

LIST OF TABLES

	Table	Page
1	Cost of supplies and materials	14
2	Cost of tools	15
3	Cost of labor	16
4	Other cost	17
5	Total cost of production	18
6	Statement of sales and income	19
7	Sensitivity analysis of snap beans production at P80.00 per kilo	28
8	Sensitivity analysis of snap beans production at P50.00 per kio	29

LIST OF FIGURES

Figure		Page	
1	Location of the project	5	
2	Organizational chart	7	
3	Farm lay-out	8	
4	Timetable of activities.	13	

LIST OF APPENDIX FIGURES

Appendix Figures		Page
1	The Student entrepreneur with the Adviser	32
2	The student entrepreneur with the Technical Critic	33
3	Land clearing	34
4	Preparation of plots	35
5	General view of the site	36
6	Snapbean seed germination	37
7	Rear view of the plots	38
8	Trellis	39
9	Seedling stage.	40
10	Flowering stage	41
11	Pruning	42
12	Fruiting stage	43
13	Weeding	44
14	Pests and Diseases	45
15	Weeds	46
16	Watering	47
17	Packaging	48
18	Harvested Snapbean pods	49
19	Marketing.	50

LIST OF APPENDICES

Appendices		Page
1	Procurement report.	50
2	Gardener's report	53
3	Harvesting record	58
4	List of clients for retailers	59
5	List of clients of wholesalers	61

PRODUCTION OF SNAP BEANS (Phaseolus vulgaris); AN ENTREPRENEURIAL DEVELOPMENT PROJECT

Nastasha May Baniqued

An entrepreneurial development project report presented to the faculty of the Department of Agricultural Entrepreneurship, College of Agriculture, Food, Environment, and Natural Resources, Cavite State University, Indang, Cavite in partial fulfilment of the requirements for the degree of Bachelor in Agricultural Entrepreneurship major in Crop Production with Contribution No. EDP 2019-55. Prepared under the supervision of Ms. Abigail P. Daria.

INTRODUCTION

Snap beans (*Phaseolus vulgaris*), commonly known as 'Baguio beans', is a herbaceous annual plant that is grown for its tender green pods. It is a rich source of betacarotene, fiber, potassium, calcium, and phosphorus. It is also low in calories containing no fat, sodium, or cholesterol.

Snap beans can be successfully grown in well-drained, heavy rich loam soil. In growing snap beans, a soil pH ranging from 5.5 to 6.8 is required. It is successfully grown in cooler places like in Mt. Province. However, highlands of other regions are also producing these crops in commercial scale like Ilocos, Cavite and Bukidnon.

Legumes like snap beans can fix nitrogen in the soil in symbiosis with rhizobium bacteria, taking nitrogen from the air and releasing it into the soil, fulfilling their own nitrogen. Snap bean is a short day plant so it can be planted from September to April for better yield.