

24

## CJ'S FIESTA PIZZA

# Enterprise Development Project

CARINA D. DELA CRUZ JASMINE P, VILLANUEVA

College of Economics, Management and Development Studies

CAVITE STATE UNIVERSITY

Indang, Cavite

April 2008

## ĆJ'S FIESTA PIZZA

Enterprise Development Project Submitted to the Faculty of the Cavite State University Indang, Cavite

In partial fulfillment
of the requirements for the degree of
Bachelor of Science in Business Management
(major in Marketing)



CARINA D. DELA CRUZ JASMINE P. VILLANUEVA April 2008

#### **ABSTRACT**

**DELA CRUZ, CARINA D. and VILLANUEVA JASMINE P. CJ'S FIESTA Pizza.** An Enterprise Development Project. Bachelor of Science in Business Management, major in Marketing. Cavite State University, Indang, Cavite. April 2008. Adviser: Prof. Myrachael S. Nolasco.

The enterprise development project (EDP) was conducted from Dec.2, 2007 to Feb.27,2008. Generally, the study was conducted to enable the entrepreneurs to apply the skills and knowledge gained in the classroom to the actual operation of the business. Specifically, it aimed to: describe the operation of the project; determine the profitability of the business, and identify the problems encountered in the operation of the project and suggest feasible solutions to the problems.

The initial capital of the enterprise amounted to PhP20, 000. This was equally contributed by the entrepreneurs.

The enterprise produced and sold pizza pie, french fries and juices. It generated a net income PhP4,519.47 for a period of three months.

The partners encountered problems in looking for the right location, stiff competition, high price of raw materials, and the availability of the ingredients during the procurement period, and the spoilage of the product.

The entrepreneurs gained self confidence in doing their task. Through the operations of the enterprise, the entrepreneurs were able to develop their skills and enhance their knowledge in performing their duties.

### **TABLE OF CONTENTS**

	Page
BIOGRAPHICAL DATA	iii
ACKNOWLEDGMENT	v
ABSTRACT	xi
LIST OF TABLES	xiv
LIST OF FIGURES	xv
LIST OF APPENDICES	xvi
INTRODUCTION	1
Objectives of the Project	2
DESCRIPTION OF THE PROJECT	3
Nature of the Project	3
Time and Place of the Study	3
Organization and Management	7
Timetable of Activities	7
Production	8
Procurement of raw materials, tools and equipment	8
Production process	13
Production cost per unit	16
Production cost	16

		Page
Volun	ne of production	25
Value	of sales	25
Endin	g inventory	25
Marketing	•••••••••••••••••••••••••••••••••••••••	30
Produ	ct	30
Price		31
Place		32
Finance	•••••••••••••••••••••••••••••••••••••••	32
Incom	e statement	33
Cash f	flow	34
Balanc	ce sheet	34
Financ	cial analysis	38
Problems and	Solution	39
SUMMARY, CONC	CLUSION AND RECCOMENDATION	40
BIBLIOGRAPHY		42
APPENDICES	•••••••••••••••••••••••••••••••••••••••	43

## LIST OF TABLES

Table		Page
1	Schedule of raw materials purchased, CJ's Fiesta Pizza	10
2	Tools and equipment of CJ's Fiesta Pizza	13
3	Production cost per unit, CJ's Fiesta Pizza	17
4	Production cost of CJ's Fiesta Pizza,	22
5	Volume of production of CJ's Fiesta Pizza	26
6	Value of sales of CJ's Fiesta Pizza	27
7	Raw materials ending inventory of CJ's Fiesta Pizza	28
8	List of food products and their descriptions	30
9	Prices of products of CJ's Fiesta Pizza and its competitors	31
10	Unit cost, selling price and going rate of CJ's Fiesta Pizza	32
11	Initial capital breakdown of CJ's Fiesta Pizza	33
12	Income statement	35
13	Cash flow	36
14	Balance sheet	37

### LIST OF FIGURES

Figure		Page
1	Location map of CJ's Fiesta Pizza at Trece Martires City	4
2	Location map of CJ's Fiesta Pizza at Cavite State University	5
3	Production lay-out of CJ's Fiesta Pizza at Cavite State University	6
4	Timetable of activities of CJ's Fiesta Pizza	9
5	Production process of pizza pie, CJ's Fiesta Pizza	14
6	Production process of fries, CJ's Fiesta Pizza	15

## LIST OF APPENDICES

Appendix		Page
1	Sample product of CJ's Fiesta Pizza	44
2	The entrepreneurs of CJ's Fiesta Pizza	45
3	Production area of CJ's Fiesta Pizza	46
4	Bankbook of CJ's Fiesta Pizza	47
5	Schedule of sales of CJ's Fiesta Pizza	48

#### CJ's Fiesta Pizza

#### Carina dela Cruz Jasmine P. Villanueva

<sup>11</sup>An Enterprise Development Project report submitted to the faculty of the Department of Management, College of Economics Management and Development Studies, Cavite State University, Indang, Cavite in partial fulfillment of the requirements for graduation with the degree of Bachelor of Science in Business Management major in Marketing with Contribution No. E2008-BM04-002. Prepared under the supervision of Prof. Myrachael S.Nolasco.

#### INTRODUCTION

Pizza is a foreign delicacy from Italy and introduced in the Philippines on 1946. During the first time that pizza pie was introduced it became one of the snacks that the Filipinos love. Pie is a baked food, in a baked shell usually made of pastry dough that covers or completely contains a filling fruit, meat, fish, vegetables, cheese, cream, chocolate, custard, nuts, or other sweet or savory ingredients. Pies can be either "filled" where a dish is covered by pastry and the filling is placed on top of that "top-crust", where the filling is placed in a dish and covered with a pastry/potato mash top before baking, or "two-crust", with the filling completely enclosed in the pastry shell (www.wikipedia.org.com visited on 11/14/2007).